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MEZON

Company Introduction



Global Leading
SOCIAL CASINO GAMES

Company Overview

Company

ME2ON Co., Ltd.

Capital

14.2 million USD

Employees

274 (Seoul 57, HK 45, Beijing 146, Chengdu 26)

Address

6F THE PINNACLE GANGNAM, 343, Hakdong-ro,

Gangnam-gu, Seoul, Korea

Website

http://www.me2on.com http://www.me2zen.com

History

Dec.2020: Launched Word Taptap

Aug. 2020: ME2ZEN Limited KOSDAQ IPO

Jun.2019: Launched CELAD

Oct.2018: Launched Tripeaks Journey

Nov.2017: Acquired ME2ZEN Limited. (Hong Kong)

May.2017: Acquired IDO Markeing Co., Ltd. (Korea)

Oct. 2016: KOSDAQ IPO

Aug.2014: Launched Full House Casino

Dec.2012 : Acquired Memoriki Holdings Ltd. (Hong Kong)

Sep.2010: Launched Fulpot Poker

May.2010: Established ME2ON Co., Ltd.

CEO

CEO Chang-Wook Son(Kyle)

May.2010~CEO of ME2ONNov.2017~Chairman of ME2ZEN LimitedJul.05~Jul.09CEO of Freechal

Oct.04~Jul.05 Nexon Japan Team Leader

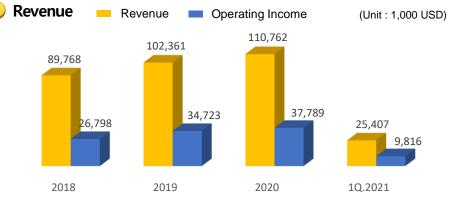
Sep.03~Sep.04 Freechal Strategy Planning Team Leader

Jul.02~Sep.03 Nexon Korea Development Team Leader

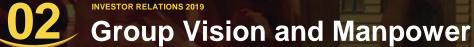
Jun.00~Jul.02 SAIHA Information System
Mar.95~Feb.00 Seoul National University

Executives

Name	Position	Career Experience	Division
Won-seok Choi (Andrew)	Vice President	 ME2ON CFO ME2ZEN Limited Director Korea Venture Investment Corp. IBK PE Mirae Asset Seucirities IB 	Finance
Lau Ho Ming (Barry)	СМО	· ME2ON CMO · ME2ZEN Limited CO-CEO	Overseas Business









Entertain the World with Best Social Casino Games

- Asia's Top Social Casino Developers in Seoul, Hong Kong, Beijing
- ME2ON, Leading Social Casino Company in Asia
- ME2ZEN, Leading Casual Game & Social Casino Company in North America

The inspiring **DOERS & GAME CHANGERS**





Beijing

ME20N

Core Competitiveness









Strong Brand Power



Full House Casino

- Asia No.1 Integrated Social Casino
- Hong Kong, Japan, Taiwan, Malaysia
 Grossing Top10



 US, Canada, Japan, Europe Download Ranking Top5







Social Casino Casual Game

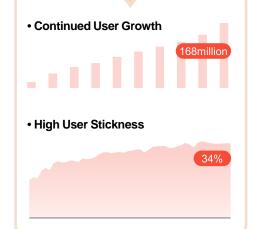




VR Casino & Entertainment

Influencer Marketing

Long-Life Cycle



One-Stop System

One-stop System
From Development
to Publishing

Game Development





Game Publishing

memoriki



Group Portfolio: Game Line-Up



Accumulated Users

168 Million 6.4 Million

MAU (Monthly Active Users)

DAU (Daily Active Users)

Strong User Base

Asia No.1 **Integrated Social Casino**

Asia No.1 **Texas Holdem Poker** North America No.1 **Classic Slots**

Global No.1 Casual Classic Cards

Rising Star Casual Cards



Full House Casino Launched Aug.2014





Fulpot Poker Launched Sep.2010





Classic Slots Las Vegas Casino Launched Jun.2015









Solitaire Launched Jun.2015





Tripeaks Launched Oct.2018



Flagship Game: Revenue & Traffic





	2Q.2019	3Q.2019	4Q.2019	1Q.2020	2Q.2020	3Q.2020	4Q.2020	1Q.2021
Revenue(USD)	2,785,500	2,624,271	2,856,093	3,049,261	2,790,110	2,692,182	2,496,736	2,284,795
DAU(Person)	106,806	96,764	90,324	90,059	83,811	70,520	67,304	58,445
MAU(Person)	314,129	279,720	240,916	262,131	232,541	196,880	181,901	173,484
ARPDAU(USD)	0.29	0.30	0.35	0.38	0.37	0.42	0.41	0.43



	2Q.2019	3Q.2019	4Q.2019	1Q.2020	2Q.2020	3Q.2020	4Q.2020	1Q.2021
Revenue(USD)	10,477,361	10,167,859	9,817,471	10,001,904	11,383,338	9,994,225	9,212,313	8,625,107
DAU(Person)	238,385	210,872	189,892	182,716	172,579	148,797	123,036	119,312
MAU(Person)	1,058,066	919,633	751,949	650,451	655,315	532,118	421,212	392,927
ARPDAU(USD)	0.48	0.54	0.58	0.61	0.73	0.75	0.83	0.80



	2Q.2019	3Q.2019	4Q.2019	1Q.2020	2Q.2020	3Q.2020	4Q.2020	1Q.2021
Revenue(USD)	7,377,676	6,700,185	7,620,366	6,519,918	5,912,275	6,502,326	6,958,557	5,729,049
DAU(Person)	2,234,766	1,981,942	1,836,881	1,854,098	1,757,376	1,613,264	1,484,629	1,405,545
MAU(Person)	7,143,409	6,321,095	5,666,801	5,666,368	5,442,616	5,078,659	4,552,899	4,186,747
Margin Rate(%)	84.7	83.9	88.9	85.4	86.9	90.3	92.1	90.6

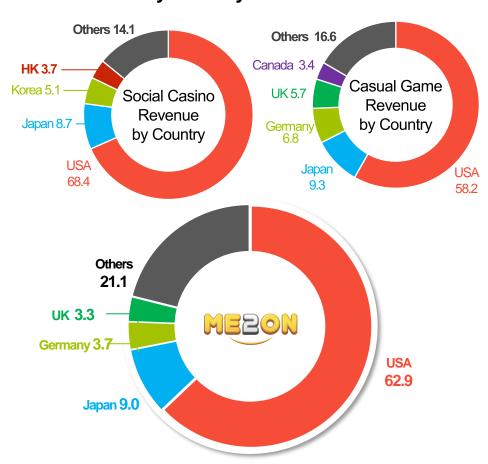


	2Q.2019	3Q.2019	4Q.2019	1Q.2020	2Q.2020	3Q.2020	4Q.2020	1Q.2021
Revenue(USD)	2,612,035	4,712,215	6,014,998	6,073,076	6,786,772	7,792,106	7,500,332	7,580,109
DAU(Person)	374,414	468,769	506,152	560,977	584,633	574,478	487,567	456,075
MAU(Person)	1,315,960	1,559,763	1,667,475	1,926,208	2,024,717	1,948,999	1,657,122	1,529,710
Install	1,356,068	1,540,414	1,513,827	2,396,608	1,874,054	1,692,417	1,116,713	1,015,664

06 Revenue Breakdown

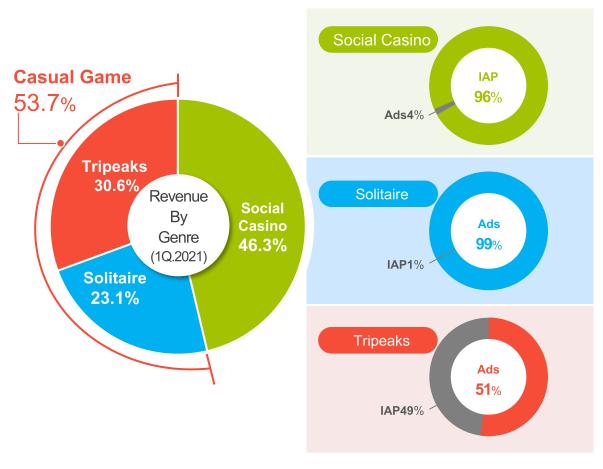


Revenue by Country (As of 1Q.2021)



Revenue from more than 200 countries, Diversified revenue countries

Revenue by Genre (As of 1Q.2021)



Revenue from various genres, Stable revenue structure



ME2ON Group Performance Summary

(Unit: 1,000 USD)

Туре	FY 2018	FY 2019	FY 2020	1Q.2020	1Q.2020
Revenue	89,768	102,361	110,762	26,740	25,407
Full House Casino	10,698	11,043	11,028	3,049	2,285
Slots	39,896	39,999	40,592	10,002	8,625
Solitaire	31,408	28,274	25,893	6,520	5,729
Tripeaks	700	14,449	28,155	6,073	7,580
Ads. (IDO)	3,127	4,611	622	198	113
Others	3,939	3,985	4,472	898	1,075
EBITDA	29,085	38,500	41,697	9,766	10,862
Operating Income	26,798	34,723	41,430	8,812	9,816









Full House Casino Renewal

Full House Casino renewal version using latest development engine opened in 2020.4Q
Renewal version is opened in Samsung
Galaxy Store Feb.2021
Ads revenue updated Apr.2021

Hoppin' Cash Casino

New Slot game "Hoppin' Cash Casino" in Beta Test(soft-launch) process.

Official version to be launched in 1H.2021

New Casual Game

New Casual Game "Word Taptap" launched in 4Q.2020



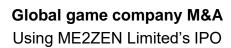


New Casual Game & New Social Casino Game

New Casual Game and Social Casino game to be **launched in 2021**



Global Game Company M&A







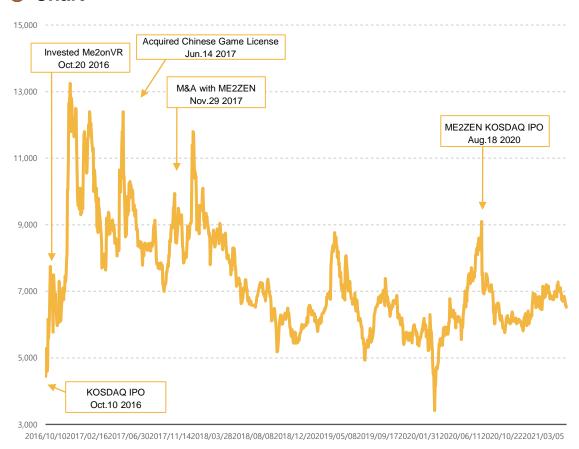
Stock Status

Outstanding Shares	31,257,770 Shares
Par Value	500 KRW
Market Cap (As of May.17 2021)	20.4 billion KRW (180.4 million USD)

Shareholders

The largest Shareholder	Chang-wook Son	6,435,963 shares (20.59%)
Related Parties	Lau Ho Ming and others	2,388,474 shares (7.64%)

Chart



2 Summarized Financial Statement (K-IFRS Consolidated basis)

(Unit: 1,000 USD)



(Unit: 1,000 USD)

Balance Sheet Summary

Type 2019 2020 1Q.2021 Current Assets 67,053 116,730 111,146 Non-current Assets 84,482 83,358 79,354 Total Assets 151,535 200,088 190,500 Current Liabilities 60,145 43,468 38,800 Non-current Liabilities 5,607 4,840 4,108 Total Liabilities 65,752 48,308 42,908 Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533 Total Capital 85,784 151,780 147,592				(01.11.1.1,000.00.2)
Non-current Assets 84,482 83,358 79,354 Total Assets 151,535 200,088 190,500 Current Liabilities 60,145 43,468 38,800 Non-current Liabilities 5,607 4,840 4,108 Total Liabilities 65,752 48,308 42,908 Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533	Туре	2019	2020	1Q.2021
Assets 84,482 83,358 79,354 Total Assets 151,535 200,088 190,500 Current Liabilities 60,145 43,468 38,800 Non-current Liabilities 5,607 4,840 4,108 Total Liabilities 65,752 48,308 42,908 Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533	Current Assets	67,053	116,730	111,146
Current Liabilities 60,145 43,468 38,800 Non-current Liabilities 5,607 4,840 4,108 Total Liabilities 65,752 48,308 42,908 Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533		84,482	83,358	79,354
Non-current Liabilities 5,607 4,840 4,108 Total Liabilities 65,752 48,308 42,908 Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533	Total Assets	151,535	200,088	190,500
Liabilities 5,607 4,840 4,108 Total Liabilities 65,752 48,308 42,908 Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533	Current Liabilities	60,145	43,468	38,800
Paid-in Capital 14,204 14,204 14,204 Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533		5,607	4,840	4,108
Additional Paid-in Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533	Total Liabilities	65,752	48,308	42,908
Capital 26,226 42,815 41,097 Other Capital (5,476) (6,777) (5,464) Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533	Paid-in Capital	14,204	14,204	14,204
Retained Earnings 26,484 36,723 36,222 Non-controlling Interests 24,346 64,815 61,533		26,226	42,815	41,097
Earnings 26,484 36,723 36,222 Non-controlling 24,346 64,815 61,533	Other Capital	(5,476)	(6,777)	(5,464)
Interests 24,346 64,815 61,533		26,484	36,723	36,222
Total Capital 85,784 151,780 147,592		24,346	64,815	61,533
	Total Capital	85,784	151,780	147,592

Income Statement Summary

Туре	2019	2020	1Q.2021
Sales	102,361	110,762	25,407
Cost of Sales	30,939	31,543	7,548
Gross Profit	71,422	79,219	17,859
SG&A Expenses	36,699	41,430	8,043
Operating Income	34,723	37,789	9,816
Other Income	4	167	36
Other Expense	322	2,108	-
Financial Income	704	433	129
Financial Expense	4,130	3,999	692
Gain/loss on Investment in joint venture & associates	(305)	-	-
Net income before Income Taxes	30,674	32,284	9,289
Income Tax Expense	5,627	7,350	1,621
Net Income	25,047	24,934	7,668